SERFF Tracking Number: MUTM-127298625 State: Arkansas Mutual of Omaha Insurance Company State Tracking Number: 49174 Filing Company:

Company Tracking Number: VERONICA BOOTH

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising Project Name/Number: Long Term Care Advertising/ML11867_0511

Filing at a Glance

Company: Mutual of Omaha Insurance Company

Product Name: ML11867_0511 - Long Term SERFF Tr Num: MUTM-127298625 State: Arkansas

Care Advertising

TOI: LTC03I Individual Long Term Care SERFF Status: Closed-Filed-State Tr Num: 49174

Closed

Sub-TOI: LTC03I.001 Qualified Co Tr Num: VERONICA BOOTH State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Harris Shearer,

Stephanie Fowler

Implementation Date:

Author: Veronica Booth Disposition Date: 07/22/2011

Date Submitted: 06/29/2011 Disposition Status: Filed-Closed

Implementation Date Requested:

State Filing Description:

General Information

Project Name: Long Term Care Advertising Status of Filing in Domicile:

Project Number: ML11867_0511 Date Approved in Domicile: Requested Filing Mode: **Domicile Status Comments:**

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 07/22/2011 State Status Changed: 07/22/2011

Deemer Date: Created By: Veronica Booth

Submitted By: Veronica Booth Corresponding Filing Tracking Number:

Filing Description: NAIC #261-71412 FEIN #47-0246511 Mutual of Omaha Insurance Company

Long-Term Care Advertising

ML11867_0511

Enclosed for review by your Department is a copy of the above-captioned advertising. The form is new and is not intended to replace any previously approved form. It will be used with appropriate approved forms in your state.

SERFF Tracking Number: MUTM-127298625 State: Arkansas
Filing Company: Mutual of Omaha Insurance Company State Tracking Number: 49174

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/ML11867_0511

We request that any wording in brackets be considered variable.

Sincerely,

Corporate Compliance and Ethics Division For Questions, please contact Carly Cole Phone: 402-351-2476; Fax: 402-351-5298 E-mail: advfilings@mutualofomaha.com

Company and Contact

Filing Contact Information

Veronica Booth, Senior Policy Drafting & veronica.booth@mutualofomaha.com

Regulatory Assistant

 Mutual of Omaha
 402-351-4737 [Phone]

 Mutual of Omaha Plaza
 402-351-5298 [FAX]

Omaha, NE 68175

Filing Company Information

Mutual of Omaha Insurance Company CoCode: 71412 State of Domicile: Nebraska

Mutual of Omaha Plaza Group Code: 261 Company Type: Health Insurance

Omaha, NE 68175 Group Name: State ID Number:

(402) 351-6910 ext. [Phone] FEIN Number: 47-0246511

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00

Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Mutual of Omaha Insurance Company \$50.00 06/29/2011 49242960

 SERFF Tracking Number:
 MUTM-127298625
 State:
 Arkansas

 Filing Company:
 Mutual of Omaha Insurance Company
 State Tracking Number:
 49174

Company Tracking Number: VERONICA BOOTH

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/ML11867_0511

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed-Closed	Stephanie Fowler	07/22/2011	07/22/2011

SERFF Tracking Number: MUTM-127298625 State: Arkansas
Filing Company: Mutual of Omaha Insurance Company State Tracking Number: 49174

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/ML11867_0511

Disposition

Disposition Date: 07/22/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number: MUTM-127298625 State: Arkansas
Filing Company: Mutual of Omaha Insurance Company State Tracking Number: 49174

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/ML11867_0511

Schedule Item Schedule Item Status Public Access

Supporting DocumentMemorandum of VariabilityFiled-ClosedNoFormPrint AdFiled-ClosedNo

 SERFF Tracking Number:
 MUTM-127298625
 State:
 Arkansas

 Filing Company:
 Mutual of Omaha Insurance Company
 State Tracking Number:
 49174

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: ML11867_0511 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/ML11867_0511

Form Schedule

Lead Form Number: ML11867_0511

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed-	ML11867_	0Advertising Print Ad	Initial		0.000	ML11867_05
Closed	511					11.pdf
07/22/2011						

[Your Licensed Company Name Required]

[Agent Name]
[Agent Address]
[Agent City, State, ZIP]
[Agent Phone Number]
[Agent E-mail]

There's no place like home

Your home is the center of your life. It's where your kids grew up. And it's where they'll keep coming for family dinners and holiday get-togethers. Your home is where you're most comfortable. And it's where you plan to stay.

If you're like most people, going to a nursing home is something you don't want to do. But, did you know a long-term care insurance policy actually may help keep you out of a nursing home by allowing you to get the care you need right in your own home?

A long-term care insurance policy also may help alleviate your other concerns. For example:

- If you don't want your kids to have to worry about taking care of you, long-term care insurance can provide benefits to help pay for care so you can enjoy the time you and your kids spend together
- If you don't want to put your retirement savings at risk, long-term care insurance can help you protect your savings from the high cost of long-term care services so you can do all the things you planned to do in retirement
- If you don't want others making decisions about your care, long-term care insurance helps allow you to decide what's best for you so you get the care you need in the setting of your choice
- If you want to have something to leave your kids, long-term care insurance can help ensure you're not putting your kids' inheritance in jeopardy

Let me show you how a long-term care insurance policy from Mutual of Omaha Insurance Company can help you stay at home so you can continue living life on your own terms. Contact me today. I'll be happy to provide a no-cost assessment of your long-term care needs. And as always, there's no obligation to buy.

Sincerely,

[Agent Name]

An Independent Licensed Agent

P.S. Some people mistakenly believe long-term care insurance is too expensive. Many of our customers tell us it turned out to be more affordable than they thought. Be sure to ask me about a variety of premium allowances that can significantly lower your cost.

Long-term care insurance is underwritten by Mutual of Omaha Insurance Company, Mutual of Omaha Plaza, Omaha, NE 68175-0001 [1-800-775-6000]. Policy forms LTC09M, LTC09M-AG (or state equivalent) In ID: LTC09M-ID, LTC09M-AG-ID, In NC: LTC09M-NC, LTC09M-AG-NC, In OK: LTC09M-OK, LTC09M-AG-OK, In OR: LTC09M-OR, LTC09M-AG-OR, In PA: LTC09M-PA, LTC09-AG-PA, In WA: LTC09M-WA, LTC09M-AG-WA. Coverage may vary by state. For costs and further details of the coverage, including exclusions, any reductions or limitations and terms under which the policy may be continued in force, see your agent or write to the company. This is a solicitation of insurance. An insurance agent may contact you by telephone to provide additional information (In WA: producer).



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Product Name: ML11867_0511 - Long Term Care Advertising Project Name/Number: Long Term Care Advertising/ML11867_0511

VERONICA BOOTH

Supporting Document Schedules

Item Status: Status

Date:

Memorandum of Variability Filed-Closed Satisfied - Item: 07/22/2011

Comments:

Company Tracking Number:

Attachment:

VM-ML11867_0511 MOV.pdf

VARIABLE MATERIAL FOR ADVERTISING FORM ML11867_0511

The following information in the aforementioned advertisement is bracketed to denote variable material.

<u>Section</u> <u>Explanation</u>

[1-800-775-6000] The phone number is variable in case it

changes in the future.

[Agent Name] [Agent Phone Number] [Agent

Email]

Agent name sending the letter. Agent Phone Number will be the agent's phone number. Agent Email will be the agent's email address.